



Space and Naval Warfare Systems Center Atlantic

Contracts

SSC Atlantic Small Business and
Industry Outreach Initiative

**Gulf Coast Government
Contractor Association**

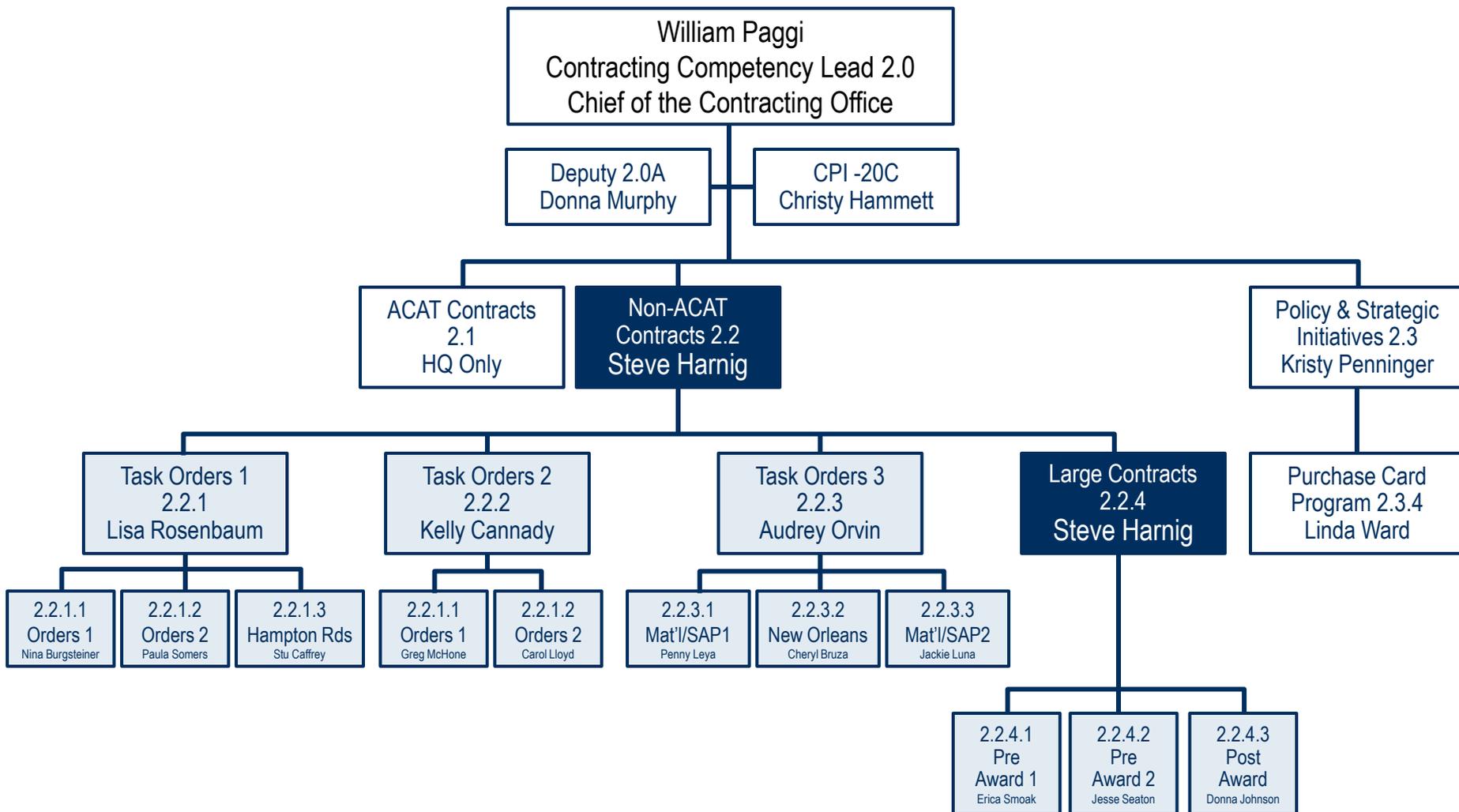
16 October 2014

Presented by:

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Non-ACAT Competency Lead 2.2
and Large Contracts Lead 2.2.4

2.0 Contracting Competency



Today's Contracting Environment

- ▼ Significant change in processes and increase in effort required to execute delivery/task orders
 - Transition from single award to MACs
 - DOD/Navy focus on accountability vice speed

- ▼ Changes impact entire acquisition process
 - Acquisition planning at task order level
 - SOO/PWS/QASP/technical evaluation factors
 - Majority of awards based on best value
 - Significant reviews at level above the contracting officer
 - Additional staffing required to meet target response times and comply with regulations and policy

**Mandate to use MACs and increase
in oversight driving change**

EOM September

- ▼ Competition Rate
 - 85%

- ▼ Contracts
 - 190 Existing
 - 66 MACs
(438 Awardees)
 - 124 SACs

- ▼ Total Ceiling
 - \$23B

- ▼ Dollars Obligated
 - \$2.3B

- ▼ Actions
 - 10,630

- ▼ New Orders
 - 2,940

- ▼ Small Business
 - 33.5%

SSC LANT Command Contracts Strategy

Pillars	BA Advantage (8a) \$99M	BFS Advantage (8a) \$99M	DS Advantage (8a) \$99M	ICO Advantage (8a) \$99M	TCI Advantage (8a) \$99M	PII Advantage (8a) \$99M
	BA Preferred (HubZ, WO, SDV) \$99M	BFS Preferred (HubZ, WO, SDV) \$99M	DS Preferred (HubZ, WO, SDV) \$99M	ICO Preferred (HubZ, WO, SDV) \$99M	TCI Preferred (HubZ, WO, SDV) \$99M	PII Preferred (HubZ, WO, SDV) \$99M
	BA Select (SBSA) \$250M	BFS Select (SBSA) \$250M	DS Select (SBSA) \$250M	ICO Select (SBSA) \$250M	TCI Select (SBSA) \$250M	PII Select (SBSA) \$250M
	BA Unrestricted \$900M	BFS Unrestricted \$900M	DS Unrestricted \$900M	ICO Unrestricted \$900M	TCI Unrestricted \$900M	PII Unrestricted \$900M
Other Command Wide	<i>Program and Financial Management</i>					
	<i>Administrative Services</i>					
	<i>Equipment (AV, C2, Comms, ISR, PBX/Routers, RadTEL, Production)</i>					
	<i>8(a) Incubation</i>					
	<i>Warehousing (Ability One)</i>					
	<i>Installation (Sea Enterprise)</i>					
<i>Systems of Systems Engineering and Integration</i>						
Niche (specialty areas)						
Seaport / ITES / GWACs (emerging work / single sponsors)						

Contract Strategy Working Group (CSWG) Contracting Initiatives

- ▼ Institutionalizing COR processes/post award trip wires
 - Post award trip deep dives
 - COR file reviews
 - IPT resourcing model for COR function
- ▼ Task Order Process Refinement/Training
- ▼ Task Order Management
- ▼ Metrics for end-to-end contract process at Task Order level
 - Targets and measures for each segment of process
 - Contract Milestones
 - PR Tracker
- ▼ Staffing model for end-to-end contract process at TO level
- ▼ Project Procurement Strategy

Working to increase responsiveness and compliance with regulations and policy

Project Procurement Strategy (PPS) Strategy Objectives

- ▼ Define/package requirements to create optimum contracting solutions
- ▼ Ensure effective use of Command Contracting Strategy
- ▼ Increase speed to execution
 - Reduce time between funds acceptance & PR creation
 - Reduce amount of rework
 - Reduce number of transactions
- ▼ Provide advanced notification to industry

Acquisition Planning at Task Order Level

Advanced Notification of Task Orders to Industry

Available Now

Forecast of Service Task Orders (TOs)

- Internal MACs in Process (2.0)
- E-commerce
- Update monthly

Advanced Notifications

- Internal MACs
- Seaport-O
- E-commerce (for info only)
- Issue upon receipt of PRIS

Under Construction

MAC Service TOs identified At PPS

- Internal MACs
- E-commerce
- Update Monthly

Task Order Summary

Advance Notifications Issued

Date Posted in SeaPort-O	Estimated Value	Short Title
25 Apr	\$2,290,885	Electronic Tech Support for Cryptologic Program for NAVSUPWSS PBL-Office
25 Apr	\$2,007,000	ESS Engineering Support Services
25 Apr	\$9,474,026	Computer Network Defense (CND) Shore & Afloat Services for ISEA Support
25 Apr	\$1,100,000	Advanced Analytics sustainment AD (AAS) Palantir Defense Suite Engineering Support
28 Apr	\$4,700,000	CANES Agile Core Services (ACS) Support
28 Apr	\$2,700,000	Veterans Benefits Management System (VBMS) Program management (PM) Support
28 Apr	\$1,300,000	Afghanistan National Codification Bureau (NCB) Support Services
29 Apr	\$83,500,000	Maintenance Figure of Merit (MFOM) Support Services
29 Apr	\$4,471,000	Health Systems Infrastructure IPT Support Services
05 May	\$4,089,000	DISA PEO-C2C IA Support and Validation Support Services
06 May	\$50,000,000	Marine Aviation Logistics Enterprise Information Technology (MAL-EIT) Support
07 May	\$19,426,313	Defense Health Clinical Infrastructure Modernization Engineering and Integration Services
09 May	\$2,175,000	System Assessment and Validation for Emergency Responders (SAVER) Support

Summary published on E-Commerce

Task Order Summary

Advance Notifications Issued

Date Posted in SeaPort-O	Estimated Value	Short Title
26 May	\$37,500,000	Defense Health Agency (DHA) Cyber Security Audit and Compliance Support
09-Jun	\$350,000	Computer Network Defense (CND) Shore Services for RDT&E and Production Support
09-Jun	\$418,978	Logistics Support -Naval Tactical Command Support System (NTCSS) Maintenance Figure of Merit (MFOM)
09-Jun	\$229,713	Force Protection, Assessment, Development & Integration (FPADI) Program Management (PM), Hardware & Software Support
09-Jun	\$1,993,860	General Marine Corp Electronic Security Systems Program Support
09-Jun	\$7,361,814	Military Health Systems (MHS) Wireless LAN (WLAN v2.1) Infrastructure Support
10-Jun	\$514,574	Electronic Procurement System
11-Jun	\$411,819	Telephone IPT Information Assurance (IA) and Security Assessments and Support
16-Jun	\$4,985,244	Technical Control and Analysis Center (TCAC)
16-Jun	\$738,394	Expeditionary ISR IPT Integrated Logistics Support
26-Jun	\$9,977,693	Joint threat Warning System (JTWS) Redhawk Development R&D and O&M Tasking
26-Jun	\$2,100,000	Global Command and Control system and Tactical Combat Operations (GCCS-TCO) / Joint Tactical COP Workstation (JTCW) Software Integration Support

Summary published on E-Commerce

Task Order Summary

Advance Notifications Issued

Date Posted in SeaPort-O	Estimated Value	Short Title
26-Jun	\$8,930,556	Integration, Pre-Installation Test and Check Out (PITCO), Quality Assurance (QA) Testing, Engineering Maintenance Support for AN/UYQ-96(V) & AN/FYC-23(V)
26-Jun	\$4,436,337	Global Combat Support System-Marine Corps (GCSS-MC) Tier 3 Enterprise Applications Administrators (EAA) Post Deployment Systems Support (PDSS)
26-Jun	\$16,500,000	Defense Health Information Delivery Infrastructure Support (DHA-IDIS)
26-Jun	\$2,881,770	Marine Corps Intelligence Surveillance Reconnaissance-Enterprise (MCISR-E) Support Team (MST)
23 -July	\$60,000,000	Defense Medical Information Exchange (DMIX) Program
31-July	\$967,000	QUA MDI Convert
31-July	\$1,476,536.	Crown Life Cycle Support Site 8
11-Aug	\$52,000,000.	Defense Health Readiness Engineering and Operations Support
21-Aug	\$229,713.	Force Protection, Assessment, Development, & Integration (FPADI), Hardware & Support

Summary published on E-Commerce

Contracting Improvement Initiatives

- ▼ Project Procurement Strategy
 - Define/package requirements to create optimum contracting solutions
 - Ensure effective use of Command Contracting Strategy
 - Reduce # of transactions, consistent with Provider Enterprise
- ▼ KPIs/Metrics MAC Task Orders End-to-End Process
 - Measures and targets for each segment of process
- ▼ Task Order Process Refinement
- ▼ Staffing Model to Determine Adequate Staffing for MAC Task Orders
- ▼ Workforce Training
 - PWS, QASP, Technical Evaluation & IGE training
 - MAC Procurement Initiation for Services and Supplies training

Improving Quality and Speed

Contract Status

Significant Contract Awards

FY14 4th Qtr & FY15 1st Qtr

Contract #	Award Date	Est Value	Contractor Name	General Description
N65236-14-D-2823 <i>(RFP N65236-11-R-0014)</i>	SEP 2014	\$66.1M	• CoSolutions EIS JV	NOLA Help Desk/ Systems Administration
N65236-15-D-1000	OCT 2014	\$46.7M	• Goodwill Services, Inc.	Command-wide Warehouse and Supply Support Services

Contract Status

Significant Contract Awards (cont'd)

FY14 4th Qtr & FY15 1st Qtr

Contract #	Award Date	Est Value	Contractor Name	General Description
<p>N65236-15-D-8000 <i>thru 8021</i></p> <p>(RFP N65236-12-R-0026)</p>	<p>OCT 2014</p>	<p>\$99.9M</p>	<ul style="list-style-type: none"> • Arctic Slope Mission Services • Arctic Slope Technology Services • Averalink Information Systems • Barling Bay Engineering & Tech Serv • Bennett Aerospace • Bowhead Professional Solutions • BroadReach Venture Partners • Chugach Information Technology • Envision Innovative Solutions • EXP & H2 Joint Venture • Global KAYA Support Services JV • Konark Software Solutions • LRA-ISI Joint Venture • Lukos LLC • Lynxnet LLC • M2 Consulting Corp • NexGen Data Systems • Northtide Group • OPSTech LLC • Peregrine Technical Solutions • T&T Consulting Services • TMGE LLC 	<p>8(a) Incubator</p>

RFPs In Process

Pending/Issued or Under Eval

DIV	Solicitation #	Est Value	Acquisition Strategy	Status	Est Awd Date	General Description
224	N65236-13-R-0023	\$99M	Full & Open Competition (MAC)	Under Evaluation	NOV 2014	DARPA Program Support Services / TTO Projects
224	N65236-13-R-0017	\$650M	8(a) MAC	Under Evaluation	NOV 2014	PBX, Routers & Switches
224	N65236-14-R-0003	\$72M	Full & Open (C Type)	RFP Released	DEC 2014	Integrated Voice Communications Systems (IVCS)
224	N65236-13-R-0016	\$750M	Full & Open (MAC)	RFP Pending Est. Release Date Oct 2014	MAY 2015	C2 Supply MAC
224	N65236-13-R-0015	\$200M	Full & Open (MAC)	RFP Released	MAY 2015	ATC Engineering & Technical Support

RFPs In Process

Pending/Issued or Under Eval (cont'd)

DIV	Solicitation #	Est Value	Acquisition Strategy	Status	Est Awd Date	General Description
224	N65236-14-R-0004	\$72M	Full & Open (C Type)	RFP Pending Est. Release Date Nov 2014	JUN 2015	Integrated Voice Network (IVN)
224	N65236-14-R-0005	\$97.5M	Full & Open Competition (Single Award)	RFP Pending Est. Release Date Jan 2015	OCT 2015	Navigation Systems In-Service Engineering Services

Future Opportunities

DIV	Solicitation #	Est Value	Acquisition Strategy	Status	Est Awd Date	General Description
224	N65236-14-R-0014	\$97M	TBD	Market Research	TBD	Handheld Radios, Cellular Handsets, and Radio Telephone Equipment
224	N65236-14-R-0015	\$96M	Full and Open Competition (Single Award)	Market Research	TBD	SOCS SATCOM and Network Support Services
224	TBD	\$220M	Full and Open Competition (MAC)	Initial HQ Review	TBD	Submarine C5I Systems Integrated Platform Engineering Support



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