



Space and Naval Warfare Systems Center Atlantic

Contracts

SSC Atlantic Small Business Outreach
**Gulf Coast Government Contractors
Association Industry Outreach
Symposium**
21 May 2015

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SSC Atlantic
Contracts 2.0 Competency Lead

Agenda

- ▼ SSC Atlantic FY15 Contracting Improvement Initiatives
- ▼ 2.0 FY15 Task Order PALT Tracking and Improvement Initiatives
- ▼ Future Contract Strategy Concept Overview
- ▼ 2.2 Contracts Update

FY15 Contracting Improvement Initiatives

- ▼ Institutionalizing COR processes/post award trip wires
- ▼ Project Procurement Strategy Meetings (PPSM)
- ▼ Task Order Process Refinement/Training
 - Source selection process
 - LPTA vs Best Value
 - Market survey process
- ▼ Metrics for end-to-end contract process at Task Order level
 - Backlog Reports/KPI Reports issued Weekly
 - Report tracking avg PALT for all action types now available
 - Comparison to previous FY's, tracks improvements /trends
 - 2.0 is incorporating lessons learned (continuously) to reduce PALT/Variability
- ▼ Staffing model for end-to-end contract process at TO level
- ▼ Pillar follow-on Strategy
- ▼ HQ MAC Working Group
 - Final White Paper and “FAQs” posted on E-Commerce
 - <https://e-commerce.sscno.nmci.navy.mil> go to “News”

Increase responsiveness while continuing to comply with regulations and policy

2.0 FY15 Task Order PALT Tracking and Improvement Initiatives

▼ Standardized Backlog Report

- Highest visibility and granularity report to enhance backlog management
- Issued weekly, identifies action stage, age of action, expiring funds, etc.
- Facilitates workload assignment and monitoring (level loading work, monitoring actions that may require additional attention)
- Incorporates Milestone Plan Tracking (automated) and projects award dates

▼ Standardized KPI Report

- Tracks action execution at Task Order level
- Helps identify processes that are working well and problem areas
- Helps to level workload across branches

▼ Project Procurement Strategy Meeting (PPSM) Tracking

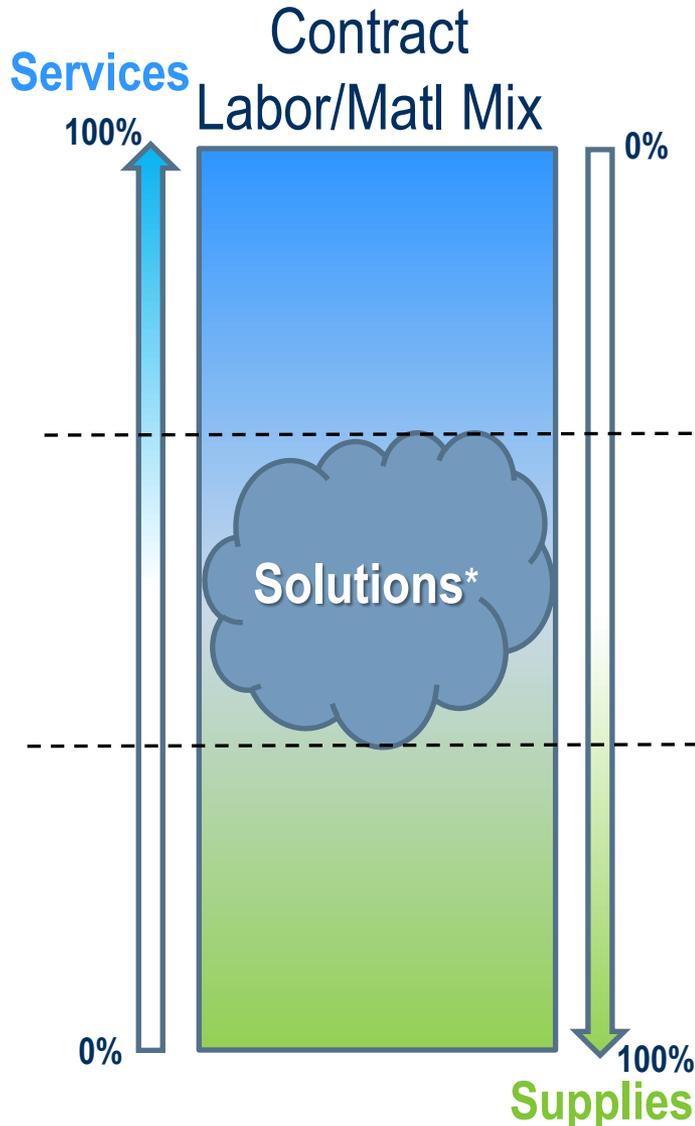
- Forecast of actions/Visibility and control over planning
- Data collection PPSMs to Award

2.0 FY15 Task Order PALT Tracking and Improvement Initiatives (Cont'd)

- ▼ Task Order (TO) Automated Milestone Plan tracking
 - Measure processing time for each milestone step
 - Identify waste and process variability
 - Learn from problem areas and target process improvement initiatives
 - Used to monitor PR status, workload balance, productivity, areas of concern
 - Automatically generates update notifications to key stakeholders
 - Eliminates need for duplicate status calls to Contracts Competency

PALT Code	Running Average (Days)	Standard Deviation (Days)
Service MAC Variability/Lead Time Contributors		
Queue Time Before Processing	15	17
FPY Review to FPY Pass Time	24	27
RFP Closed to SSEB Report Completed	59	55
Supply MAC Variability/Lead Time Contributors		
Proposal Evaluations	11	15
FPR Requested to FPR Received	13	11

Future Contract Strategy Concept Overview



- ▼ External Multiple Award Contracts
- ▼ Exceptions
 - Critical Command Mission Areas
 - Requires Extensive Security Approvals
 - Integrally Related Services
 - Small Business Initiatives
- ▼ Internal Multiple Award Contracts
 - Combination of Services and Supplies Resulting in Delivery of a Solution
 - Corporate Production Contract will be Single award
- ▼ Mix of Internal and External Contracts
 - External – Mandatory Sources
 - Internal – Supply MACs and Niche Requirements

* - FAR only recognizes two types of contracts, Services or Supplies. In actuality, "Solution Contracts" will be coded as Service or Supply Contracts



Significant Contract Awards

FY15 1st Qtr & FY15 2nd Qtr

Contract #	Award Date	Est Value	Contractor Name	General Description
N65236-15-D-8000 <i>through 8021</i> (RFP N65236-12-R-0026)	OCT 2014	\$99.9M	<ul style="list-style-type: none"> • Arctic Slope Mission Services • Arctic Slope Technology Services • Averalink Information Systems • Barling Bay Eng. & Technical Services • Bennett Aerospace • Bowhead Professional Solutions • BroadReach Venture Partners • Chugach Information Technology • Envision Innovative Solutions • EXP & H2 Joint Venture • Global KAYA Support Svcs. Joint Venture • Konark Software Solutions • LRA-ISI Joint Venture • Lukos • Lynxnet • M2 Consulting Corp • NexGen Data Systems • Northtide Group • OPSTech • Peregrine Technical Solutions • T and T Consulting Services • TMGE 	8(a) Incubator

Significant Contract Awards *(cont'd)*

FY15 1st Qtr & FY15 2nd Qtr

Contract #	Award Date	Est Value	Contractor Name	General Description
N65236-15-D-4800 <i>through 4803</i> <i>(RFP N65236-13-R-0023)</i>	NOV 2014	\$96.9M	<ul style="list-style-type: none"> • Booz Allen Hamilton • CENTRA Technology, Inc. • ManTech SRS • Schafer Corporation 	DARPA Tactical Technology Office (TTO) technical and administrative support
N65236-15-D-3000 <i>through 3011</i> <i>(RFP N65236-13-R-0017)</i>	NOV 2014	\$650M	<ul style="list-style-type: none"> • Akira Technologies, Inc. • Copper River Information Technology, LLC • iSoft Solutions, LLC • M2 Consulting, Inc. dba Crown Point Systems • New Tech Solutions, Inc. • Point Rock Solutions, LLC • Provideo Management, Inc. • RedHawk IT Solutions, LLC • Seneca Telecommunications, LLC • Strategic/Advanced Communications, LLC • TKC Global Solutions, LLC • UpTime Solutions Professional Services Group, Inc. 	Commercial-Off-the-Shelf (COTS) PBX, Routers, and Switches



Significant Contract Awards *(cont'd)*

FY15 1st Qtr & FY15 2nd Qtr

Contract #	Award Date	Est Value	Contractor Name	General Description
N65236-15-C-1007 <i>(RFP N65236-14-R-0003)</i>	FEB 2015	\$54.1M	<ul style="list-style-type: none"> • DRS Systems, Inc. 	Integrated Voice Communications Systems (IVCS)
N65236-15-D-3012 through 3016 <i>(RFP N65236-13-R-0018)</i>	MAR 2015	\$48.2M	<ul style="list-style-type: none"> • Henderson Group Unlimited • Infinite Services & Solutions • Liberty Business Associates • Ocean Bay Information & Systems Management • Summit Technologies 	Command Wide Administrative Support Services

RFPs In Process *(Pending/Issued or Under Eval)*

Solicitation #	Est Value	Acquisition Strategy	Status	Est Awd Date	General Description
N65236-13-R-0016	\$750M	Full & Open (MAC)	Under Eval	OCT 2015	C2 Supply MAC
N65236-13-R-0015	\$200M	Full & Open (MAC)	Under Eval	JUN 2015	ATC Engineering & Technical Support
N65236-14-R-0004	\$72M	Full & Open (C Type)	Under Eval	NOV 2015	Integrated Voice Network (IVN)
N65236-14-R-0005	\$97.5M	Full & Open Competition (Single Award)	Under Eval	DEC 2015	Navigation Systems In-Service Engineering Services

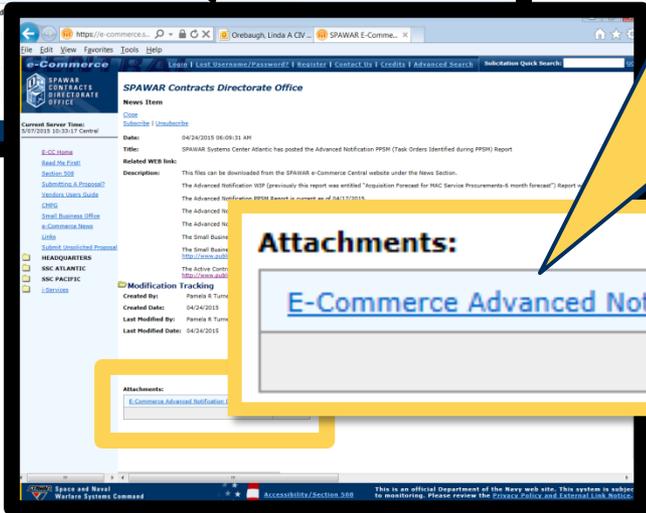
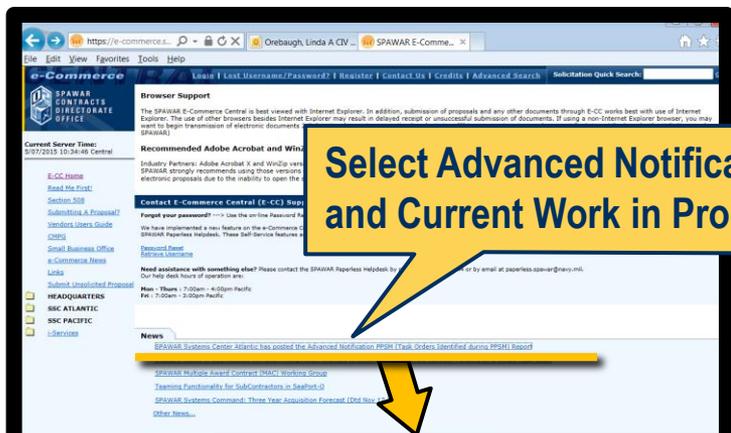
Future Opportunities

Solicitation #	Est Value	Acquisition Strategy	Status	Est Awd Date	General Description
N65236-14-R-0014	\$97M	8(a) Set-Aside (MAC)	Acquisition Planning	JAN 2016	Handheld Radios, Cellular Handsets, and Radio Telephone Equipment
N65236-14-R-0015	\$96M	Full and Open Competition (SAC)	Acquisition Planning	APR 2016	SOCS SATCOM and Network Support Services
N65236-15-R-0001	\$220M	Full and Open Competition (MAC)	Acquisition Planning	AUG 2016	Submarine C5I Systems Integrated Platform Engineering Support
N65236-15-R-0005	\$200M	Full and Open Competition (MAC)	Acquisition Planning	SEP 2016	Tagging, Tracking, and Locating (TTL) Services & Equipment
N65236-15-R-0003	\$94M	TBD	Market Research	OCT 2016	MAGTF C3 Systems Field Level Sustainment

SPAWAR e-Commerce Central (E-CC)

<https://e-commerce.sscno.nmci.navy.mil>

Forecast generated from Project Procurement Strategy Meeting



EXECUTABLE COMPETITIVE TASK ORDER ACTIONS APPROVED AT THE PROJECT PROCUREMENT STRATEGY MEETING AND/OR BY THE CONTRACT STRATEGY WORKING GROUP (CONTRACT ACTIONS NOT INCLUDED HERE; APPROVED NEW CONTRACTS, BRIDGE ACTIONS, SINGLE AWARD AND SOLE SOURCE)

Number	Short Title	Estimated Award Amount including option years	Potential Contract Vehicle
003-001	Tactical Switching Support	\$41,151,743	TCI PILLAR (Market Survey)
003-002	Tactical Switching Engineering and Integration Support (SISA)	\$4,870,260	TCI SRSA
003-003	Tactical Switching Engineering and Integration Support (SIS)	\$1,701,664	TCI BA or COI BA
003-004	Maritime Operations Center in-Service Engineering Agent (MOC-ISEA)	\$346,000	TCI PILLAR (Market Survey)
005-001	IAS FOS Program Management, Systems Engineering and Integrated Logistics Services	\$2,000,000	Incubator BA (Sole Source)
005-002	IAS FOS ILS and RE Support	\$11,246,998	BA PILLAR (Market Survey)
005-001	Automated Fuel Handling Equipment Site Support	\$17,585,961	AFHE Niche MAC
005-002	Automated Tank Gauging Site Support	\$28,500,000	AFHE Niche MAC
009-004	DDCS-TOO/TOW (Tactical Combat Operations/Joint Tactical Combat Picture Workstation) Support	\$40,000,000	DS PILLAR (Market Survey)
15-114-010-001	MARITIME INTEGRATED BROADCAST SYSTEM (MBS) JOINT TACTICAL TERMINAL MARITIME (JTT-M) PROGRAM	\$962,942	BA PILLAR (Market Survey)
16-PPSM-15-001-001	TSCS (Tactical SIGINT Collection System) Software Development, Integration & Testing	\$8,000,000	BFS SRSA
17-PPSM-15-001-001	TSCS Capabilities Integration & Fielding Support	\$6,000,000	BA SRSA
18-PPSM-15-001-003	SRMS C4ISR systems located at 1. and 3. Marine Expeditionary Forces (MEFs)	\$9,800,000	BA BA PILLAR
19-PPSM-15-002-001	IAM Office Follow on to N65236-06-D-6847 TO 1074	\$5,400,000	ICO SRSA
20-PPSM-15-003-001	FY16-FY17 CSRR ISEA Support, TPDS ISEA Support, CSRR PAC PICO SOVT Support	\$8,200,000	PI PILLAR (Market Survey)
21-PPSM-15-003-003	FY15-FY17 MRTS Training Support with FMS	\$8,500,000	PI PILLAR (Market Survey)
22-PPSM-15-003-004	FY15-FY17 MRTS Training Support (includes Material Support Activity)	\$2,650,000	PI PILLAR (SMALL BUSINESS SIZE TBO)
23-PPSM-15-003-007	ECS SUPPORT FOR CSRR NEW CONSTRUCTION VA CLASS	\$9,000,000	PI (BUSINESS SIZE TBO)
24-PPSM-15-004-001	Marine Corps OBJECTIVE ARCHITECTURE AND BUILD TO PRINT	\$1,700,000	BA BA PILLAR
25-PPSM-15-005-001	E-OTSM (Electronic Documents, Tasks and Records Management) Development and Maintenance	\$15,000,000	ICO BA PILLAR
26-PPSM-15-006-001	PMFM Support	\$6,014,682	PMFM (Market Survey) Base+2
27-PPSM-15-006-001	Sustainment Support for PM MC3, PM NSC, TACNET programs in the development of ECPs and lifecycle logistics and engineering support	\$38,000,000	TCI (Market Survey)
28-PPSM-15-006-005	System Disposal Support for PM MC3, PM NSC, OTC program	\$2,000,000	TCI SRSA
29-PPSM-15-007-001	MCIS RTC Support Effort/MEF Mobile Instructors	\$9,000,000	BA SRSA
30-PPSM-15-007-002	MCIS Program Management Support Effort at USMC detachment Training Centers	\$3,000,000	PMFM SRSA
31-PPSM-15-008-001	Navy Enterprise Resource Planning (ERP) Support Services	\$60,000,000	SEAPORT-e
32-PPSM-15-008-002	Electronic Procurement System (EPS) Support Services	\$12,000,000	BFS SRSA
33-PPSM-15-010-001	Navy Expeditionary Combat Command (NECC) ENGINEERING EFFORTS IN SUPPORT OF NAVY MOBILE SYSTEMS (NB SOTM)	\$12,000,000	DS PILLAR (Market Survey)
34-PPSM-15-010-002	NECC SYSTEMS SOFTWARE INTEGRATION AND NECC LOGISTICS SUPPORT	\$3,000,000	DS PILLAR (Market Survey)
35-PPSM-15-010-003	PM Support (Sustenance)	\$2,000,000	PMFM SDVOB
36-PPSM-15-015-001	MHS Information Transport, Requirements Overview, Triennial Technical Refresh of DHA Network Electronics and Increment Upgrade of DHA Wireless LAN, List Deliverables / Services (High-Level WBS); Electronics Survey & Design Report, Deployed System, Closeout Documentation	\$31,500,000	BFS (Market Survey), Base +2
37-PPSM-15-017-001	Description of Requirements, Services: Project Management, IT Systems Administration to include patching, scanning, & remediation, System Migration and Database Engineering, Integration & Testing, Drawing Development, Technical Writing and CCA package development	\$9,999,000	TCI (Market Survey), Base +3
	PMFM contract for 2.2M (Base +1); Market Survey required, Description of requirements, Project Controls, Financial	\$2,200,000	PMFM (Market Survey), Base+1
	and FSR		
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	S Support	\$30,000,000	ICO Preferred (Base +2)
	in IT and		
	ngement		
	-wide		
	system		
41-PPSM-15-023-001	Requirements Overview: The contractor shall provide engineering expertise to analyze system concept, system design and interoperability, and provide recommendations for optimization to include enterprise system engineering and development support	\$42,000,000	BFS PILLAR (Market Survey) Base +2
	List Deliverables / Services (High-Level WBS):		
	Source Code		
	Monthly Reports		
	Test Reports & Metrics		
42-PPSM-15-024-001	Requirements Overview: The contractor shall provide support for software development, hosting environment, functional and operational sustainment.	\$2,850,000	BFS PILLAR (Market Survey) Base +2



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and promote global freedom.”



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